

RULING

IN THE MATTER OF an application Dated

March 21, 2005 by the New Brunswick

Power Distribution and Customer Service

Corporation for the Approval of a Change in

its Charges, Rates and Tolls

14 Delta Hotel, Saint John, N.B.

15 December 21st 2005

22 CHAIRMAN: David C. Nicholson, Q.C.

24 VICE-CHAIRMAN: David S. Nelson

26 COMMISSIONERS: Kenneth Sollows

Patricia LeBlanc-Bird

H. Brian Tingley

Randy Bell

31 BOARD COUNSEL: Peter MacNutt, Q.C.

33 BOARD STAFF: Doug Goss

John Lawton

37 BOARD SECRETARY: Lorraine Légère

39

40 CHAIRMAN: Good afternoon, ladies and gentlemen. Before we

41 get going here, just a couple of housekeeping items.

42 First of all, I will read the full text of the decision of

43 the majority of the Board.

44 Commissioner Sollows has a dissenting opinion as to

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2 one point and an explanation further and he will read that.

3 In our rush to get the beast done and here on time, why we
4 are continually revising. We apologize. Because there
5 are some excerpts for instance that we have quoted from
6 the White Paper where we haven't put the page and that
7 sort of thing down.

8 But you will forgive us in the haste of getting it
9 together that we didn't do that. But we certainly can
10 provide particulars of the citation of where exactly it
11 came from.

12 And there is a slight adjustment to a couple of lines that
13 when reading it through it didn't make sense. And I will
14 inform you after the decisions are read as to exactly
15 where they are.

16 Copies of the written portions of the -- and it is not a
17 decision, I want to emphasize that, it is a ruling in the
18 process that we are going through. And those copies will
19 be available on the back table when the hearing is over.

20 And again we haven't done it in our normal format in that
21 there is a dissent, we just tack the two of them together.

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23 The decision is unanimous with all the Commissioners
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to the end of what I will read, except of course for what
Commissioner Sollows has to say in his dissent. And just
because all the Commissioners aren't here doesn't mean
that they all don't concur in it, because they do. And we
have been in touch with them.

Having said all of that -- and I hope my voice lasts -- I
will start reading at what is page 14 of the written
decision that you will get. Prior to that is just the
introduction of the parties and a written rendering of the
history of this hearing to this point in time.

And as you all know, it has gone on for some considerable
length of time. But I don't think it is necessary for me
to read that portion. And it will be available in print.

The New Brunswick

Board of Commissioners of Public Utilities

IN THE MATTER of an Application dated March 21, 2005 by the
New Brunswick Power Distribution and Customer Service
Corporation for the Approval of a Change in its Charges,
Rates and Tolls.

- Board:
- David C. Nicholson, Chairman
 - David S. Nelson, Vice Chairman
 - C. Randall Bell, Commissioner
 - Patricia LeBlanc-Bird, Commissioner

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Jacques A. Dumont, Commissioner
Kenneth F. Sollows, Commissioner
Diana Ferguson Sonier, Commissioner
H. Brian Tingley, Commissioner

Lorraine R. Legere, Secretary to the
Board

M. Douglas Goss, Senior Advisor
John Lawton, Advisor
Peter A. MacNutt, Board Counsel
John Murphy, Consultant
Arthur W. Adelberg, Consultant
Steven S. Garwood, Consultant

Applicant:

New Brunswick Power Distribution &
Customer Service Corporation

Rock Marois, Vice President
Lori Clark, Business Director
Neil Larlee, NBP Holding Corporation
David Hashey, Q.C., Solicitor
Terry Morrison, Q.C., Solicitor
Malcolm R. Ketchum, Consultant

Formal Intervenors:

Canadian Manufacturers & Exporters David Plante

Conservation Council of New Brunswick David Coon

Canadian Broadcasting Corporation

Eastern Wind Power Inc. Paul Woodhouse
Peter MacPhail,
Solicitor

Enbridge Gas New Brunswick Inc. Shelley Black,

Manager Regulatory

Affairs
Ruth York,
Regulatory Analyst
David MacDougall,
Solicitor
Dr. Alan Rosenberg,
Consultant

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3	Irving Paper Limited	William Dever
4		Andrew Booker
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6	Irving Pulp & Paper Limited	Kevin McCarthy
7		Mark Mosher
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9	J. D. Irving Limited	Wayne Wolfe
10		Thomas Storing
11		
12	Jolly Farmer Products	Jonathan English
13		
14	New Brunswick Municipal Electric	
15	Utility Association	Richard Burpee,
16		
17		Saint John Energy
18		Eric Marr, Saint
19		
20		John Energy
21		Dana Young, Saint
22		
23		John Energy
24		Charles Martin,
25		Energie Edmundston
26		Dan Dionne, Perth-
27		Andover Electric
28		Light
29		Raymond Gorman, Q.C.
30		Solicitor
31		Paula Zarnett,
32		Consultant
33		
34	Rogers Cable Communications Inc.	Christianne
35		Vaillancourt
36		Leslie Milton,
37		Solicitor
38		John Armstrong
39		
40	Self Represented Individuals	Jan Rowinski
41		Eric Allaby
42		Chris Baker
43		Erik Denis
44		Shawn Graham
45		Stuart Jamieson
46		Roly MacIntyre
47		
48	Telegraph Journal	
49	Vibrant Communities	Tom Gribbons
50		Kurt Peacock

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Public Intervenor Peter Hyslop
Carolanne Power
Robert O'Rourke,
Consultant
Robert D. Knecht,
Consultant
Donald Barnett,
Consultant

Informal Intervenors:

Agriculture Producer's Association of New Brunswick Jonathan English
Canadian Council of Grocery Distributors Jeanne Cruikshank
City of Miramichi John McKay
Energy Probe Research Foundation Thomas Adams
David MacIntosh
Falconbridge Limited Jean-Guy Paulin
Ted Shannon
Flakeboard Company Limited Barry Gallant
New Brunswick Power Generation Corp. Rick McGivney
New Brunswick System Operator William Marshall
Kevin Roherty
Potash Company of Saskatchewan George Bollman
Terry Thomas Consulting Terry Thomas
UPM-Kymmene Miramichi Inc. Juha-Pekka Jutti

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CHAIRMAN: The New Brunswick Power Distribution and Customer
Service Corporation (Disco) filed an application with the
New Brunswick Board of Commissioners of Public Utilities
(the Board), dated March 21, 2005, for approval of a

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2 change to its charges, rates and tolls. Section 101 of the
3 Electricity Act (the Act) requires Disco to apply to the
4 Board for approval of changes in its charges, rates and
5 tolls where such changes exceed the amount authorized
6 under Section 99 of the Act.

7 Disco requested the Board to hear the application in two
8 phases described as follows:

9 Phase One: Requested the Board to make an order that
10 would allow it to recover, at a later date and in a manner
11 determined by the Board, the amount by which its fuel
12 costs, encompassed in its purchased power costs as of
13 April 1, 2005, exceeded the amount recovered through its
14 charges, rates and tolls as currently filed.

15 Additionally, it requested approval of a variable fuel
16 surcharge.

17 Phase Two: Requested approval of its revenue requirement,
18 cost allocation and rate alignment proposals and its
19 proposed rates, charges and tolls as filed with the
20 application.

21 The Pre-hearing Conference began on May 17, 2005. Parties
22 presented their requests for intervenor status and
23 language preference for the hearing. Disco stated that it
24 believed the Board must decide on the phasing proposal and
25 the hearing process before establishing a schedule for the

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hearing.

Various parties presented oral arguments concerning Disco's request for approval of a fuel variance account (deferral account) and a variable fuel surcharge. The Board requested the intervenors to submit written briefs in support of their arguments by May 24, 2005 with Disco to submit rebuttal comments by May 26, 2005. As well, the Board heard arguments from Disco, the New Brunswick Municipal Electrical Utility Association (the Municipals) and Rogers Cable Communications Inc. (Rogers) with respect to the Board's authority, if any, to set rates for pole attachments by third parties.

The Pre-hearing Conference reconvened on May 30, 2005. The Board issued its ruling with respect to Disco's requested use of a fuel variance account. The ruling stated that to allow the use of a fuel variance (deferral) account to recover costs incurred prior to the effective date of the Board's final decision would be tantamount to the approval of interim rates. The Board's opinion was that it did not have authority under the Act to approve interim rates and would not approve such use of a deferral account. Disco requested an adjournment of the conference that was granted until June 8, 2005.

On June 6, 2005, Disco sent a notice to the Board

2 advising that pursuant to Section 99 of the Act, it would be
3 increasing its rates by 3 percent effective July 7, 2005.

4 The increase replaced Disco's request for a change in its
5 rates in the current application for the 2005/06 fiscal
6 period.

7 Disco sent a second letter dated June 6, 2005, advising
8 all parties that it was filing an amendment to its
9 application. The amendment requested changes to Disco's
10 charges, rates and tolls for its fiscal period 2006/07.

11 On June 8, 2005, Disco proposed proceeding with
12 interrogatories on the cost allocation and rate design
13 (CARD) segment of its application immediately. Evidence
14 for the revenue requirement for 2006/07 would be filed in
15 October 2005. The Board accepted Disco's proposal.

16 Board staff retained Energy Advisors, LLC (Energy
17 Advisors) and Mr. John Murphy to assist with the review of
18 Disco's CARD evidence. Energy Advisors were also retained
19 to prepare and file independent evidence for the CARD
20 segment of the application.

21 There had been considerable debate among the parties
22 concerning the interpretation of Section 156 of the Act.
23 That section states that for Disco's first hearing under
24 the Act, assets transferred to or acquired by it on or
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2 before April 1, 2003 were deemed to have been prudently
3 acquired and useful. Section 156 also states that any
4 expenditures arising out of the power purchase agreements
5 (PPAs), entered into on or before the proclamation of that
6 section are deemed to be necessary for the provision of
7 the service.

8 Parties stated their arguments concerning their
9 interpretation of section 156 at the hearing on June 8,
10 2005. Disco argued it was a separate legal entity and
11 that the asset transfers and PPAs were determined by
12 Government, were public policy decisions and not subject
13 to review by the Board. Additionally, the Board must
14 accept the asset transfers and costs and that any
15 underlying information and documentation was not relevant
16 to the current application and should not be considered.
17 Eastern Wind Power agreed with the Applicant's position.
18 The Conservation Council of New Brunswick (CCNB) argued
19 that the monopoly situation that occurred before the
20 electricity market opened persisted for the distribution
21 company in terms of where it could acquire its electricity
22 at that moment. Therefore the PPAs should be "fair game"
23 for this hearing as parties were not in fact dealing with
24 two separate corporate entities (Genco and Disco), but
25 dealing with functional entities within NB
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Holding Company. CCNB and the Public Intervenor noted that the PPAs were signed by the same individual acting on behalf of different companies.

EGNB argued that Disco was entitled to recover costs that were prudently incurred. However, Section 156 did not preclude the Board from obtaining underlying information and documentation for purposes other than reviewing the prudence of the costs.

Mr. Denis, representing himself, argued that the supporting documents were relevant. He stated that it was for the Board to determine the relevance of those documents that have consequences and effects on rates and on fuel costs.

The Municipals argued that the Board should consider any and all documents and their relevance. Also that Section 156 included no restriction on access to documents.

The Public Intervenor argued that costs arising from the PPAs likely represented 75 percent of Disco's total costs.

He stated that parties should know what are the costs in the PPAs and how they affect Disco. He questioned how the Board could determine if Disco's rates were fair and reasonable without access to the underlying costs and rates of return.

2 The Board ruled on June 9, 2005 that the total costs
3 represented by the PPAs must be accepted as a necessary
4 component of Disco's revenue requirement. In meeting its
5 objective to set fair and equitable rates, the Board must
6 ensure fairness in the allocation of all costs between
7 customer classes and ensure that rates reflect the true
8 economic costs of power on a go-forward basis. The Board
9 noted that Disco relied heavily on its revenue to cost
10 ratios for the customer classes to support its proposed
11 rate changes. It concluded that the evidence that
12 supported the ratios must be tested in the most thorough
13 fashion to ensure that fair and equitable rates are set.
14 The Board stated its belief that if the NB Power Group of
15 Companies had information that would assist in setting
16 rates then that information should be made available to
17 this hearing process.

18 The Board also ruled that Section 156 did not include any
19 confidentiality provision for information covered by that
20 section. It directed Disco to provide answers to the
21 information requests on the costs that underlie the PPAs
22 and any documents or information that the Board considered
23 relevant for the purpose of setting just and reasonable
24 rates.

25 A Motions Day was held on June 24, 2005 regarding

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2 interrogatories for the CARD segment of the application.

3 Disco objected to responding to two interrogatories and
4 requested approval to file responses to a number of other
5 interrogatories on a confidential basis. It also
6 maintained that some interrogatories concerned the revenue
7 requirement segment of its application and that it would
8 respond to those interrogatories during that stage of the
9 hearing process.

10 The Public Intervenor's interrogatory Disco (PI) IR-17,
11 had requested that Disco provide copies of third party
12 power purchase contracts. The contract between the New
13 Brunswick Power Generation Corporation (Genco) and the
14 Department of Natural Resources was provided. Fraser
15 Inc., Grandview Avenue Cogeneration Corporation, St.
16 George Pulp and Paper and Bayside Power (the NUGs)
17 objected to filing their contracts. The Public Intervenor
18 stated that the contracts represented approximately 16.5
19 percent of the generating capacity covered by the Coleson
20 Cove PPA and should be subject to a public review.

21 Disco objected to providing the contracts, argued that it
22 was not a party to those contracts and that the NUGs were
23 not a party to Disco's application. Furthermore, it
24 argued that the costs of those contracts were reflected in
25 the PPA pricing to Disco and had to be accepted as

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prudently incurred.

Enbridge Gas New Brunswick Inc.'s (EGNB) interrogatory Disco (EGNB) IR-39 requested Disco to provide information on total generation and total fuel costs by type for the fiscal year ending on March 31, 2005. Disco objected to providing the information. The Board deferred ruling on the objection until the hearing day set for Disco's claim for confidentiality on some of the information included in the interrogatory responses.

Also at Motions Day, the Board set a schedule for the CARD hearing. It allowed for three rounds of interrogatories to the Applicant and their responses, filing of intervenor evidence and a round of interrogatories on that evidence, a hearing day on confidential filings and an additional motions day. The CARD segment of the hearing was set to commence on September 26, 2005 and the Revenue Requirement segment set for January 16, 2006. The NUGs were notified of the Confidentiality Hearing Day to provide them an opportunity to attend the hearing if they so desired. The Confidentiality Hearing was held on July 11, 2005.

The Canadian Broadcasting Corporation and the Telegraph Journal (the Media) petitioned the Board for full formal intervenor status in the proceeding for use when the Board

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dealt with matters of confidentiality. As well, the Media requested that it be given advance notice of all future interlocutory proceedings to hear motions requesting matters of confidentiality and that they be allowed to attend, record and broadcast all proceedings.

The Media was interested in whether the Board should receive any material in confidence. If it did so, on what basis and if the Board should have in-camera hearings.

The Board granted the Media formal intervenor status limited to appearances on motions regarding confidentiality and to view information at in-camera hearings.

At the Confidentiality Hearing, Genco, the NUGs and the intervenors presented their arguments regarding the third party contracts and the PPAs. Genco provided some information on its fuel purchasing practices and its exposure to gas price variances in the NUGs' contracts.

The NUGs noted that the Board did not regulate Genco and had no authority to order the disclosure of the third party contracts. They also addressed the confidentiality of information contained in their contracts.

The Hearing continued on matters concerning confidentiality in July 12, 2005. Parties continued with their arguments on the application of Sections 133 and 128

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of the Act.

At the continuation of the Pre-hearing Conference on July 27, 2005, the Board ruled on a number of issues. Disco was ordered to file information with the Board in unredacted form and to file specific redacted information on the public record. It also ruled that it did not have jurisdiction to order the NUGs' contracts to be filed in the current application.

Additionally, the Board ruled that it was appropriate for all media, including television, to cover the Board's public hearing proceedings and to be able to broadcast recordings from the proceedings. It ruled that it considered it appropriate to assist in providing a procedure to give notice to the media of upcoming hearings to consider requests for confidentiality.

A second Motions Day was held on August 25, 2005. The applicant requested approval to file responses to certain information requests in confidence. The Board approved the request. A hearing day was scheduled for September 19, 2005 at which time parties could argue for and against the confidential nature of the Disco's responses.

The Board ruled on August 25, 2005 that it would only consider the load forecast information specific to the test year, 2006/07, in the current application. With the

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agreement of Disco, it stated that it intended to hold separate generic hearings on Disco's 10-year load forecast and its customer service policies following the decision in the current rate application. This ruling was made in order to attempt to have the rate decision completed in time to have the approved rates in place on April 1, 2006. At the continuation of the Hearing on September 19, 2005, the Board ruled on Disco's confidentiality request for some information included in its responses to information requests. It set October 6, 2005 to hear arguments with respect to its jurisdiction to set rates for pole attachments by third parties (Rogers). This concluded the Pre-Hearing Conference.

For the CARD segment of the application, the following schedule was set for cross-examination of the various panels that had submitted evidence on behalf of the parties.

September 26, 27, 28 &	Disco Panel	Mr. Marois,
October 3, 4, 5 & 6, 2005		Mr. Larlee &
		Mr. Ketchum
October 26 & 27, 2005	EGNB Panel	Dr. Rosenberg
October 31 & November 1, 2005	Public Intervenor Panel	
		Mr. Knecht.

2 approach to rate design is to collect some revenues on the
3 basis of fixed charges (eg. monthly service charge) and
4 the remainder from usage charges (eg. cents per kilowatt
5 hour of electricity used). It is possible to develop
6 significantly different rate designs that will produce the
7 same total revenue. The allocation of costs and the
8 design of rates both require informed judgment.

9 The traditional approach is to determine the costs that
10 each class is responsible for by functionalizing,
11 classifying and allocating the total costs. The first
12 step is to split the costs into the three main functions
13 of generation, transmission and distribution. The second
14 step is to classify the costs as demand, energy or
15 customer-related. The final step is to allocate the demand,
16 energy and customer costs to each class on the basis of
17 appropriate parameters.

18 Once the costs for each class have been determined, rate
19 are developed to recover the costs from each class based
20 on the expected requirements of each class. Each of these
21 steps is discussed below. Unless stated otherwise, the
22 approach recommended by Disco is approved by the Board.
23 Functionalization. The Board approves the way Disco
24 assigns its costs to generation, transmission and

2 distribution.

3 Classification. Disco classified its generation costs as
4 either demand or energy-related, its transmission costs as
5 demand-related and its distribution costs as demand or
6 customer-related.

7 Generation Costs. Disco's costs related to generation
8 (purchased power) are estimated to be just under 80
9 percent of its total costs for 2006/07. This is obviously
10 the single most important expense and its classification
11 will have a significant impact on the rates that are
12 ultimately paid by each customer class.

13 Proclamation of the Electricity Act (the Act) on October
14 1, 2004 restructured the New Brunswick Power
15 Corporation (NB Power) into several new companies, one of
16 which is Disco. The Act also created the New Brunswick
17 Power Generation Corporation (Genco) and the New Brunswick
18 Power Nuclear Corporation (Nuclearco). Subsequently, the
19 government created the New Brunswick Power Coleson Cove
20 Corporation (Colesonco).

21 NB Power had operated as a fully integrated electric
22 utility and performed all three functions of generation,
23 transmission and distribution. As of October 1, 2004
24 Disco has been responsible for the distribution function
25 and Genco, Nuclearco and Colesonco have jointly been

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responsible for the generation function. Another new company, New Brunswick Power Transmission Corporation (Transco) has been responsible for the transmission function. All five companies are subsidiaries of the New Brunswick Power Holding Corporation (Holdco). The president and chief executive officer of Holdco is the president and chief executive officer of Disco, Genco, Nuclearco, Colesonco and Transco.

Disco has entered into PPAs with each of Genco, Nuclearco and Colesonco that will provide it with the energy and capacity to serve its customers in 2006/07. The PPAs were developed by a working group from the provincial Departments of Energy and Finance with advice from financial advisors and energy experts. NB Power provided financial data and modeling support. The PPAs were approved by the Minister of Energy and implemented on October 1, 2004. The PPAs can be modified by the Board of Directors of the Electric Finance Corporation, a crown corporation.

The Genco and Nuclearco PPAs cover virtually all the generating capacity in New Brunswick, including that of non-utility generators, hereafter referred to as (NUGs). These two PPA determine how much Disco will pay for the energy and capacity that it will require in 2006/07.

2 Disco's submission was that the Board must look at the PPA
3 costs because they are what drives Disco's costs. Disco
4 also stated that any methodology for cost allocation must
5 be sustainable in the long run. Disco submitted that it
6 will not have access to the accounting costs of generator,
7 including Genco, on a go-forward basis and that it would
8 therefore be impossible to do an embedded cost study using
9 anything but the PPA cost causation.

10 The Genco PPA includes both fixed and variable cost
11 components. Disco classified the variable costs as 100
12 percent energy-related and the fixed costs as 100 percent
13 demand-related. The Nuclearco PPA is priced solely on an
14 energy basis. Disco, however, considered that this PPA
15 represents a supply of both energy and capacity and that it
16 would not be reasonable to classify the entire cost as
17 energy-related. Disco therefore separated out the cost of
18 the fuel and assigned it as 100 percent energy-related.
19 The remaining costs were split 40 percent demand and 60
20 percent energy based on the split of fixed generation
21 costs that was approved by the Board in its April 15, 1992
22 decision.

23 In essence, Disco recommends the use of the PPA costs, as
24 billed, where Disco believes this is reasonable and the
25 use of the Board approved 40/60 split where Disco believes

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2 the PPA bill approach is not reasonable.

3 The Public Intervenor took the position that the Board
4 should continue to apply the 40 percent demand, 60 percent
5 energy split to all fixed generation costs as was approved
6 in the April, 1992 decision. The Public Intervenor
7 believes that such an approach would be fair and based on
8 an acceptable methodology that was approved after a full
9 public hearing. The Public Intervenor stated that an
10 important consideration is that nothing has really changed
11 since 1992 with respect to the overall generation
12 economics and that therefore the 40/60 split remains
13 appropriate.

14 EGNB, Energy Gas New Brunswick, considers that NB
15 Power is an unbundled utility in name only and that it looks
16 and acts exactly like a vertically integrated utility.
17 EGNB recommends the use of a cost causation approach and
18 considers that Disco's classification of the Genco PPA
19 fixed costs as 100 percent demand-related is
20 inappropriate.

21 EGNB specifically recommends the use of a Peaker Credit
22 Method that properly recognizes fuel symmetry. Fuel
23 symmetry is a phrase used to described the trade-off
24 between more capital costs to save fuel costs or more fuel
25 costs to save capital costs. The EGNB proposal is based

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on a Disco update of a peaker credit analysis that was done in 1993. The update by Disco uses 2002 costs information and does not include any NUGs.

Energy Advisors agreed with the use of the PPA costs and considered Disco's approach to the classification of the Nuclearco PPA costs to be reasonable. However, Energy Advisors recommends that the Genco PPA fixed costs, other than the fixed operating, maintenance and administration costs, be split 40 percent demand and 60 percent energy to be consistent with the treatment of the Nuclearco fixed costs.

The Board considers that a proper classification of generation costs is critical to the establishment of just and reasonable rates. Classification of generation costs should be based upon a careful analysis of how the entire group of generating facilities operates together to meet the energy and demand requirements that are placed on the system. An examination of each specific facility is required to determine the role that it plays in providing energy and capacity and the costs involved in so doing.

The Board, in a ruling on June 9, 2005, stated:

"The Board's regulatory jurisdiction is set forth clearly in the Electricity Act. It has broad regulatory jurisdiction over the Transmission Company, the System

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2 Operator and Disco. Section 1356 of the Act gives broad
3 powers to the Board to require any of those entities to
4 file with it any documentation or information in their
5 possession. The Act is also clear that the Board has no
6 jurisdiction over the generation companies. We do believe
7 strongly that if the NB Power group of companies has
8 information that will assist this Board in establishing
9 fair and equitable rates for the customers of Disco, then
10 that information should be made available to this hearing
11 process."

12 Despite this request no detailed cost information, for the
13 various generating facilities that will provide energy and
14 capacity in 2006/07, was provided for examination.

15 If a competitive marketplace for energy and capacity
16 existed in New Brunswick a detailed analysis of specific
17 generating facility costs would not be necessary. The
18 prices for energy and capacity would be established by the
19 market and there would be no need to classify generation
20 costs in a cost allocation study.

21 The White Paper "New Brunswick Energy Policy" was approved
22 by Cabinet in December, 2000. It provides the
23 comprehensive energy policy of the Province and contains
24 the following statements:

25 "the Province will proceed by introducing wholesale

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competition and allowing non-utility generation and retail competition for large industrial customers;

Later it says, "the Province will direct the market design committee to make recommendations regarding issues related to establishing a workably competitive electricity market and for mitigation of market power in the context of the wholesale and large industrial electricity market;

And later "the Province will give the Board the authority to monitor the competitiveness of the wholesale market and ensure hat the Crown utility is unable to exercise market power."

These statements clearly demonstrate that government policy is to establish an environment in which competition for wholesale and large industrial customers can occur in an effective manner. The White Paper also discussed how such competition could occur and said:

"Economic theory and recent experience suggest that, at a minimum, approximately five equally sized firms are required to achieve a workably competitive market. Either the Crown utility's generation portfolio must be broken up or the province's transmission interconnections with adjacent markets must be significantly increased to allow for greater access to New Brunswick."

The Electricity Act does not contain any sections that

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run counter to the government policy as expressed in the White Paper. However the current situation does not promote the development of a competitive electricity market in New Brunswick.

There has been no increase in interconnections with adjacent markets so it is not physically possible for any significant supply of electricity from the New England market to enter New Brunswick in competition with in-province generators. NB Power's generation portfolio has not been broken up and worse, possible competition in-province from the NUGs has been severely limited, if not completely eliminated, by the fact that virtually all of their production is covered by contracts that have been assigned to Genco.

The Board commented on this situation in its July 27, 2005 ruling as follows:

"This Board is of the view that its ability to discharge its duties, both in respect of retail rate review and in market monitoring to foster competition in generation, has been severely compromised by the assignment of the NUG PPAs to Genco rather than the Applicant.

The Board is also of the view that the situation can be best remedied, and the legislative intent of the Act

2 best met, by the Minister exercising his discretion through
3 the Order-in-Council process to reassign the NUG PPAs from
4 Genco to the Applicant."

5 Exit fees have not been established and no wholesale or
6 large industrial customer has indicated any intention to
7 obtain any of its electricity from a supplier other than
8 Disco. Disco, in turn, receives 100 percent of its supply
9 of energy and capacity through the PPAs with Genco,
10 Nuclearco and Colesonco.

11 A competitive market does not exist in New Brunswick today
12 nor does the Board believe one will develop by 2006/07.

13 The Board agrees completely with those parties who stated
14 that, for all practical purposes, the NB Power
15 group of companies continues to operate as an integrated
16 utility. The physical operation of the electricity market
17 in New Brunswick has changed little, if at all.

18 The absence of a competitive market for energy and
19 capacity means that a careful analysis of the actual costs
20 of generation should occur to best establish fair and
21 equitable rates. However, no detailed cost information,
22 on the actual generating facilities, was provided and the
23 Board does not have the authority to order it to be
24 provided. This places the Board in a very difficult
25 position. It does not have all the information, that

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2 clearly exists, that would normally be available to assist in
3 setting rates. The Board will, however reluctantly,
4 fulfil its obligation to set rates.

5 We consider that the most appropriate way to proceed in
6 these circumstances is to approve a method for the
7 classification of generation costs that will provide a
8 reasonable approximation of the actual underlying costs.

9 Such a method can be used until either a competitive
10 market develops or detailed cost information is
11 forthcoming from the NB Power group of companies.

12 The Board considers that the various proposals presented
13 by the parties represent substitutes for a detailed
14 examination of the actual costs. The method
15 proposed by EGNB required the development of four separate
16 classes of generation and the estimation of demand/energy
17 splits for each class. The estimations relied on 2002
18 cost information for NB Power generation and did not
19 specifically address NUGs. The Board is concerned with
20 the lack of current and comprehensive cost information
21 that was available to support this method. We note that
22 the end result of this approach was a weighted average
23 demand/energy split of 40/60. The Board further notes
24 that both the Disco and Energy Advisors proposals rely to
25 a certain extent on the 40 percent demand, 60 percent

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2 energy split of fixed generation costs that was approved in
3 the April, 1992 decision. The Public Intervenor
4 recommends use of the Board approved 40/60 split.

5 The one significant change, since 1992, is that certain
6 NUGs are operated on a must run basis and not always
7 dispatched on the basis of least cost. The Board was not
8 provided with any cost information on the NUGs and
9 therefore could not assess the impact of this change.

10 Notwithstanding this change, NB Power did not request any
11 changes to the methodology that was approved in 1992. The
12 existing methodology is the foundation for the rate
13 structure that is in place. The Board therefore believes
14 that it is appropriate to continue to use the method that
15 was approved by it in the April 15, 1992 decision with respect
16 to the classification of generation costs as either demand
17 or energy-related.

18 Disco will be able to separately identify the fuel costs
19 from the capacity costs in each of the PPAs as
20 demonstrated by its treatment of the Nuclearco PPA. It is
21 important to make it clear that this is not an endorsement
22 of the Peaker Credit Method. The method hereby approved
23 provides a classification of the generation costs that is
24 fair and reasonable in the current circumstances. The
25 Board therefore orders Disco to redo its cost study using

2 the same method for the classification of the generation costs
3 as was approved in the April 15, 1992 decision.

4 Distribution Costs. Disco's classification of
5 distribution costs as either demand or customer-related
6 was largely based on the methodology approved by the Board
7 in its April, 1992 decision. However, Disco made changes
8 where it believed that better information was now
9 available and used a combination of approaches. It stated
10 that any difference in cost allocation resulting from the
11 use of a different method would be small and that the
12 benefits of a detailed study of this matter would not be
13 worth the cost.

14 The Public Intervenor recommended the use of the
15 zero-intercept method and that Disco be directed to do a
16 detailed study to develop the information necessary for
17 implementation of the zero-intercept method. The Public
18 Intervenor believed that more of the distribution costs
19 should be classified as demand-related and fewer costs
20 classified as customer-related.

21 Energy Advisors agreed with the approach used by Disco.
22 The evidentiary record in this proceeding does not provide
23 proper support for the changes made by Disco to the
24 methodology previously approved. The Board therefore

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orders Disco to classify its distribution costs as either demand or customer-related in a manner consistent with the April, 1992 decision. Disco is directed to file with the Board detailed information on the results of using various methods to classify its distribution costs within 12 months of the date of this ruling. This review should clearly address the use of capacity factor in classifying costs as either demand or customer-related.

Export Sales Credits. Disco proposed that the export sales credits be classified as 100 percent demand-related.

It submitted that it was the availability of capacity that makes these sales possible and therefore any credits related to these sales should be credited to demand.

Disco stated that the energy costs related to exports are covered by Genco and deducted from the sale price to determine the margin that is shared with Disco.

Energy Advisors proposed that the export sales credits be classified as either demand or energy-related on the basis of the nature of the actual export sale. If the sale were for energy then the credit would be classified as energy-related and if the sale were for capacity then the credit would be classified as demand-related.

The Public Intervenor recommended that the export sales credits be credited to demand in a manner consistent

2 with the Board's April, 1992 decision.

3 The Board considers that the approach recommended by
4 Energy Advisors requires information that may not be
5 available and therefore is not feasible. We will accept
6 the classification of the export sales credits as proposed
7 by Disco for the purposes of his hearing.

8 Allocation. General, Holdco Shared Services and Corporate
9 Services Costs. These costs, because of their nature,
10 generally cannot be specifically identified as either
11 demand, energy or customer-related.

12 Disco recommended that the regulatory costs be allocated
13 one-third to each of the Wholesale Class, the Large
14 Industrial Class and the distribution level
15 customers. Disco stated that this would be appropriate
16 because those three groups have traditionally been
17 involved in regulatory proceedings. Disco proposed that
18 number of other costs (such as senior management and
19 corporate planning) be allocated to the same three groups
20 primarily on the basis of their sales revenues.

21 The Municipals took issue with Disco's approach to the
22 allocation of regulatory and the other costs that were
23 done on the basis of sales revenues. They considered that
24 it would be more appropriate to allocate the regulatory
25 costs on the basis of total allocated costs. They also

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2 recommended that those costs that had been allocated on the
3 basis of sales revenues should instead be allocated on the
4 basis of all other allocated costs.

5 The Board agrees with the recommendations of the
6 Municipals and orders Disco to redo its allocation of the
7 regulatory costs and those costs that were allocated on
8 the basis of sales revenues in the manner recommended by
9 the Municipals.

10 Miscellaneous Revenues. Disco allocated the miscellaneous
11 revenues to all classes served at the distribution level
12 pro-rata based on the revenues from each class. Disco
13 stated that it did so because there is no direct link
14 between the costs and the revenues for
15 miscellaneous services and also because this approach is
16 consistent with the Board's 1992 decision.

17 Mr. Knecht, on behalf of the Public Intervenor,
18 recommended that the portion of miscellaneous revenues
19 which is related to maintaining the poles owned by Aliant
20 should be allocated on the same basis as the allocation of
21 the pole costs.

22 The Board considers that those miscellaneous revenues that
23 are related to poles should be allocated on the same basis
24 as the costs of the poles themselves are allocated. We
25 are of the view that the remainder of the miscellaneous

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2 revenues should be allocated to the various classes served at
3 the distribution level pro-rata on the basis of the costs
4 for each class. The Board directs Disco to redo the cost
5 study to reflect these changes. We also direct the
6 Applicant, at the time of the next review of the cost
7 allocation methodology, to provide whatever information is
8 available concerning the costs caused by its providing
9 each of the various miscellaneous services.

10 Rate Design. Residential Class. Declining Rate Block.

11 Currently, the rate design for the residential class
12 consists of a fixed monthly service charge and a charge
13 for each kilowatt hour of electricity consumed. The
14 charge for electricity is made up of two blocks with
15 one rate for the first and a declining rate for the second.

16 Many parties, including Disco, expressed the opinion that
17 the declining rate block does not send the proper price
18 signal to customers and should be eliminated. The parties
19 disagreed over the time period for the elimination of the
20 declining block rate.

21 Disco prefers a gradual approach that involves increasing
22 the size of the first block and Energy Advisors supported
23 this approach. Disco has not proposed a specific
24 timetable for the elimination of the declining rate block.

25 The Conservation Council recommended the

2 elimination of the declining rate block immediately. EGNB is
3 of the opinion that it is important to send the right
4 price signals to customers. It submitted that if the
5 Board has issues with respect to possible customer
6 impacts, that the changes could be phased in over a period
7 of time, not to exceed three years. The Public Intervenor
8 recommended that the declining block rate be removed
9 within a three to four year period.

10 The Board agrees that the declining rate block should be
11 eliminated as soon as possible. We are concerned over the
12 possible rate shock that this might create for certain
13 customers if the change occurs too quickly. The Board has
14 analyzed the likely impacts and believes that it is
15 appropriate to eliminate the declining block rate in three
16 stages. Each stage should bring the declining rate block
17 one-third of the way to the rate for the first block. The
18 first adjustment should occur as part of the rate changes
19 for 2006/07 year. The remaining two adjustments can occur
20 at the time of future general rate changes but the Board
21 orders that the process must be completed within five
22 years of this date.

23 Farms and Churches. Farms and churches are included in
24 the residential customer class and there was discussion
25 about the effect that this has on the consumption and

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2 other characteristics of the class. The Public Intervenor
3 recommended that farms and churches be removed and placed
4 into a separate class.

5 Disco stated that the removal of farms and churches would
6 require the creation of a new class. Disco submitted that
7 this would require research and customer education and
8 expressed concern over the possible impacts on the revenue
9 to cost ratios.

10 We therefore order Disco to do research on the residential
11 class to identify those customers whose usage profiles are
12 inconsistent with a normal residential customer. Disco is
13 also to develop proposals for how these customers should
14 be classified and the impacts of
15 any such reclassification. This information is to be filed
16 with the Board within 12 months of the date of this
17 ruling.

18 General Service. General Service has two classes, General
19 Service I (GS I) and General Service II (GS II). GS II
20 has more favourable rates than GS I and is limited to
21 those customers who use electricity as the only source of
22 energy for cooking, space heating, water heating and all
23 other services.

24 Disco recommended the gradual elimination of the GS II
25 class through the use of larger increases for the GS II

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2 rates than for the GS I rates. Disco also proposed that the
3 GS II class be closed to new customers. Disco did not
4 provide a specific timetable for the elimination of the GS
5 II class.

6 The Conservation Council recommended that the GS II class
7 be eliminated immediately. EGNB recommended that the GS I
8 and GS II rates be equalized immediately and failing that,
9 that the GS II class be closed to new customers. The
10 Public Intervenor recommended that the GS II class be
11 discontinued over the next three years.

12 A preliminary analysis of the usage data for the GS I and
13 GS II customers indicates that there are distinct
14 differences between the two classes. The Board considers
15 that it is appropriate that the two classes be kept separate
16 until further data is collected and more analysis occurs.

17 We direct Disco to do a study on the usage profiles of
18 the GS I and GS II customers and to file it with the Board
19 within one year of the date of this ruling.

20 Notwithstanding the need for the comprehensive review
21 indicated above, for the purposes of the revenue
22 requirement portion of this hearing, the Board directs
23 Disco to file by January 16, 2006 the following General
24 Service rate scenarios for discussion purposes:

25 For General Service II, the second block energy rate

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2 is to be set equal to the third block energy rate.

3 For General Service I, the second block rate is to be set
4 at the same level as for GS II above. For this scenario,
5 the demand charge for GS I is to be reduced so as to
6 effect a revenue-neutral adjustment for the class.

7 Large Industrial. Interruptible Rate. The Board asked
8 the parties if they believed that the Interruptible Rate
9 should include a contribution to the fixed costs.

10 Customers who have their own generation may arrange for
11 the supply of interruptible electricity from Disco. This
12 is available in an amount up to the customer's unused
13 generation capability. The energy is only provided if the
14 available resources can do so and still meet all of
15 Disco's firm commitments. The Interruptible Rate is based on
16 Disco's incremental cost of providing the energy.

17 Disco responded that it does not believe that there should
18 be a demand component to the Interruptible Rate. It
19 submitted that the interruptible customers take a fuel
20 price risk that the other customers do not and that it is
21 very expensive for the interrupted customers. It also
22 stated that, if the Interruptible Rate is priced at market
23 prices, there is a high probability that customers may
24 convert to a firm load. This could reduce export sales
25 and advance the need for additional capacity.

2 The Public Intervenor stated that many utilities do charge
3 a premium to the cost of interruptible service to reflect
4 the value of that service. He recommended that, even
5 though there was little evidence on the record regarding
6 the appropriate contribution, the amount be set at \$3 per
7 megawatt hour.

8 EGNB stated that all rates, unless based on non-economic
9 policy considerations, should make some small contribution
10 to fixed costs.

11 The Municipals recommended that the Interruptible Rate
12 include a fixed cost component but stated that there may
13 not be sufficient information before the Board to
14 determine the appropriate amount.

15 The Board considers it appropriate that the Interruptible
16 Rate customers should pay for some of the fixed generation
17 costs. For most of the year, it is the in-province
18 generation that provides the interruptible energy and at a
19 lower rate than for firm energy. The specific amount of
20 the contribution will be established during the review of
21 Disco's revenue requirement.

22 There was discussion on whether an interruptible option
23 should be made available to other customer classes. The
24 Board considers that equity dictates that this option
25 should be available but that there are various factors

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2 that must be considered. We therefore direct Disco to submit
3 a study within one year of the date of this ruling on the
4 costs and issues associated with providing this option.
5 The Public Intervenor proposed that an industrial customer
6 be entitled only to purchase an amount up to 15 percent of
7 its firm transmission load at surplus energy rates. The
8 Board considers that this suggestion may have merit. If
9 there were a limit on the amount of interruptible energy
10 that each customer could purchase, it would reduce the
11 impact that would occur if one or more customers switched
12 to firm service. We therefore direct Disco to do a study
13 on the maximum amount of
14 interruptible/surplus energy that should be available to each
15 customer and to file it with the Board within 12 months of
16 the date of this ruling.

17 Seasonal Rates. EGNB recommended the introduction of
18 seasonal rates, for both the Residential and General
19 Service customers classes, with higher rates for the
20 winter season. EGNB submitted that seasonal rates can be
21 a complement to demand side management measures and will
22 send the appropriate price signal.

23 The Municipals stated that if seasonal rates are to be
24 implemented then they should apply to all rate classes.

2 The Public Intervenor recommended that Disco do a study
3 on the impact of seasonal rates and file it with the
4 Board.

5 Disco stated that it was not necessarily opposed in
6 principle to seasonal rates but, because of the customer
7 impacts, believes they should not be implemented until
8 after the residential declining rate block is eliminated
9 and the GS I and GS II classes are merged.

10 The Board considers that seasonal rates may be an
11 appropriate concept for New Brunswick but that
12 implementation is not desirable at this time because of
13 the possible customer impacts together with the other
14 changes that are occurring. We direct Disco to provide a
15 proposal for seasonal rates at the time of the next review of
16 rates.

17 Standby Rate. Customers that have on-site generation
18 normally have an arrangement with the electric utility for
19 the provision of electricity whenever the on-site
20 generation is not available. This is referred to as
21 standby power and is often charged for by way of a monthly
22 reservation fee. Disco does not currently have a standby
23 rate. Co-generators, served at the transmission level,
24 can arrange for interruptible energy but this option is
25 not available to other co-generators. A standby rate for

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such customers might provide them with back-up energy at a lower cost than they currently pay.

EGNB recommended that Disco be ordered to develop a standby rate for co-generation that is based on generally accepted principles and to submit it for review. It stated that such a rate would encourage the development of co-generation in New Brunswick.

The Public Intervenor also stated that this might be a good time to introduce a standby rate.

Disco submitted that the current economics of co-generation have not resulted in a need for a standby rate similar to the one proposed by EGNB as there has been no customer interest at this point. Disco stated that it would have no problem providing a standby rate for a co-generator but would not want to do so for a merchant generator. It also said that care would need to be exercised in developing the standby rate.

The Board considers that a standby rate may well promote the development of co-generation consistent with the goals of the White Paper. We therefore order Disco to develop a proposal for a standby rate for co-generators and to include it in the evidence for its next rate application.

Other Matters. Marginal Costs. Energy Advisors

2 stated that marginal cost analysis would likely be useful in
3 designing rates that capture the future trend of
4 electricity costs and should result in more efficient use
5 of electricity.

6 Disco stated that it was opposed to a move to marginal
7 cost analysis because it would be fraught with judgmental
8 decisions. It submitted that there was no marginal cost
9 study on the record in this proceeding and to do one
10 requires access to detailed generation resource and cost
11 information. Disco maintained that such a study is not
12 appropriate for an unbundled distribution utility.

13 The Public Intervenor recommended that marginal cost
14 allocation and pricing should be looked at at some point
15 in time.

16 EGNB submitted that a full marginal cost study requires
17 information that is not presently available and that the
18 use of marginal based approaches is premature.

19 The Board considers that marginal costs would provide
20 valuable information and assist in the setting of
21 appropriate rates. A fully competitive market would
22 provide the proper price signals but such a market does
23 not currently exist in New Brunswick and is unlikely to
24 develop in the near future. We agree that a proper
25 marginal cost analysis requires detailed cost information

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2 that was not available in this proceeding. Even price signals
3 such as time of day rates for electricity are not
4 currently available in the province. Marginal cost
5 information would promote the use of appropriate energy
6 efficiency, conservation measures and load management
7 devices such as electric thermal storage devices.
8 However, if Disco's costs, as established by the PPAs, do
9 not include marginal cost signals many proven energy
10 efficiency and demand side management measures will not
11 occur as they will not pass the normal economic tests. In
12 the absence of the necessary cost information, the Board
13 considers that it is appropriate to use the cost
14 allocation methodology as discussed above.
15 Revenue to Cost Ratios. The Municipals submitted that the
16 Board, in examining revenue to cost ratios, should
17 consider that there are three transmission level customers
18 -- Wholesale, Large Industrial and Disco. Wholesale and
19 Large Industrial are separate customer classes that take
20 service at the transmission level. They submitted that
21 Disco, on behalf of all the other customer classes, also
22 takes service at the transmission level and therefore
23 should be considered as a third class of transmission
24 customer. The Municipals recommended that the three
25 transmission level customers should each have a revenue to

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2 cost ratio of unity. Failing that, they recommended that the
3 ratio for the wholesale class should not exceed 1.015,
4 which is the revenue to cost ratio that the Municipals had
5 calculated for Disco.

6 Disco submitted that the Disco class, as proposed by the
7 Municipals, is purely hypothetical and does not exist.

8 Disco stated that the mix of customers served by Disco is
9 not similar to the mix of customers served under the
10 Wholesale class.

11 The Board considers that the revenue to cost ratio for
12 each customer class served by Disco should be examined
13 separately. We are of the view that a long term target
14 range of .95 to 1.05 for the revenue to cost ratio for
15 each class is reasonable. The Board recognizes that rate
16 impact considerations will require that some classes be
17 moved gradually to or within this range. There is also a
18 need to develop more data to ensure that any rate changes
19 are and will remain appropriate. We note that certain
20 customer classes have revenue to cost ratios that remain
21 outside the .95 to 1.05 range and are disappointed that NB
22 Power did not make more progress in this area in the time
23 since 1992. Although some modifications have occurred,
24 the issue of sending the appropriate price signals has not
25 been dealt with in any significant way. As one counsel

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2 (in this hearing process) remarked, "It reminds me of the
3 story about the utility executive who, upon deciding to
4 commit suicide, threw himself in front of a glacier."

5 The Board considers it appropriate that specific decisions
6 on adjustments to the revenue to cost ratios for
7 individual customer classes be deferred until the revenue
8 requirement review at which time the current and proposed
9 ratios, using the methodology approved in this ruling,
10 will be available.

11 Requirement for Additional Information. The following are
12 areas where Disco has been directed to do studies and to
13 report the results. Classification of distribution costs.

14 Usage characteristics of residential class
15 customers. Usage characteristics of GS I and GS II customers.

16 Interruptible rate option for all rate classes. Maximum
17 amount of interruptible/surplus energy that a customer can
18 purchase.

19 The Board considers that this additional information will
20 be of value in allocating costs and designing appropriate
21 rates. Involving interested parties in the design of the
22 research to be done by Disco would ensure that critical
23 items are not missed, result in better information, as
24 well as allow Disco to combine items where appropriate and
25 expedite the eventual review of the

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information.

We therefore order Disco to provide an opportunity, by March 31, 2006, for interested parties to discuss the nature of the research to be undertaken.

Load Forecast for 2006/07. Parties have agreed with the Board's proposal that a detailed review, of the methodology used by Disco to prepare load forecasts, will be conducted subsequent to the revenue requirement hearing.

The Board approves the load forecast for 2006/07 as provided by Disco.

Public Intervenor's Request for Board Orders. The Public Intervenor requested that the Board issue seven specific orders, the details of which are provided at pages 2469-2471 of the transcript. Disco expressed considerable concern over the orders.

The Board considers that the content of each of these orders has been addressed above and that no further comment is necessary.

And that is the conclusion of the opinion of the -- sorry, that is the majority decision of the Board. And Commissioner Sollows will now read his dissenting portion of the opinion.

DR. SOLLOWS: Thank you, Mr. Chair. I concur with my

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fellow Commissioners in the orders and rulings presented above with two exceptions. Both exceptions are based on facts revealed by my examination of Disco's billing data. These data were in evidence during the proceeding, but no participant provided an analysis of them to highlight the implications and facilitate their use in this hearing. Had I not made my own analysis of the data, which I was able to do because of my professional background, I expect that I would have agreed with my colleagues on all matters.

I understand and appreciate that my colleagues cannot properly base their decision insights gained from my analyses. Neither do I believe that Board members should normally be able or expected to conduct such analyses. In the normal course of affairs, this Board would have the power of general regulatory oversight over Disco. It would have been able to use this power to ensure that Disco had prepared an analysis of the data prior to the application for a rate increase. This Board does not have general regulatory oversight of Disco and could not therefore provide any direction to Disco prior to the rate application being filed.

This matter has not followed the normal course of affairs.

And my colleagues and I now confront a different

2 set of facts on which to base our decision. Just as my
3 colleagues cannot properly rely on my insights into
4 Disco's billing data, I feel that I cannot ignore them.
5 Giving due consideration to the evidence in this matter
6 leads me to conclude that (1) Disco can and should use the
7 existing billing data to subdivide or re-arrange their
8 customer classifications so they provide a better match to
9 cost causation and facilitate rate design. And (2) Disco
10 should not be ordered to develop and file a seasonal rate
11 proposal with their next rate filing.

12 My reasons are as follows: Item (1), Customer Class
13 Subdivision/Re-classification. The evidence presented in
14 the hearing clearly established that Disco's peak load
15 occurs during the winter months. This peak load is generally
16 acknowledged to be a significant determinant of a
17 utility's cost of service. Disco structured the Cost
18 Allocation Study to reflect this premise and no Intervenor
19 took issue with it.

20 Disco's billing determinant records for the five fiscal
21 years ending March 2005 were also in evidence during the
22 hearing. These consisted of data files organized with one
23 line of data or case for each bill sent. Each case record
24 contained the energy billed, the number of days the bill
25 represented, the meter reading and

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invoice dates and a unique customer identification number.

Demand data was also included for those customers with such meters.

The data are voluminous. On the order of 20 million billing records and require analysis to gain useful insight to their implications for cost allocation and rate design. Neither the Applicant nor any Intervenors made such an analysis however, leaving the Board to its own devices in making inferences or drawing conclusions from the data.

My own examination of the billing data made using standard analytic techniques leads me to conclude that Disco's current rate structures and customer classifications do not result in a fair and equitable sharing of the cost of service between Disco's customers. This conclusion is based on an examination of each customer's average January bill, the month in which Disco generally experiences peak demand and the ratio of that bill to the same customer's average bills in July and August, the season of minimum loads for Disco. Grouping customers with similar January loads and similar winter/summer load ratios and comparing those groups to Disco's existing classifications reveals two significant facts. These load and load ratio-based groups of

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2 customers, number one, cut across Disco's existing
3 Residential, General Service and Industrial classes. And
4 (2) subdivide Disco's existing classes. These facts must
5 be weighed along with a substantial body of undisputed
6 evidence that Disco's cost of serving customers varies
7 with the season of use. Taken together they lead to the
8 conclusion that Disco's existing customer classification
9 works to frustrate the fundamental regulatory objective of
10 setting fair and equitable rates.

11 This conclusion is not in itself a sufficient basis for
12 finding Disco's rates and charges unfair or inequitable.
13 A set of rates could in theory overcome this problem by
14 careful design and application.

15 In my view, the burden of proof for such careful design
16 and application properly rests with the Applicant.

17 Unfortunately the evidenciary record provides scanty
18 evidence for any claim that Disco's proposed rate design
19 over comes this problem. In fact, Disco subdivided the
20 residential class into customers that it infers use
21 electricity for space heating and those who do not and
22 found different cost of service and revenue cost ratios
23 for each group.

24 In doing so, Disco implicitly acknowledges that their
25 current rate schedule does not compensate for the

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shortcomings of their classification method. While Disco's particular choice of subgroups resulted in a revenue cost ratio differences that it proposes to be acceptable, it offers no evidence that their proposed subdivision is either the only one evidenced in the class or the best of several that may be evident from an examination of their customer's usage characteristics.

Figure 1 presents one set of subdivisions of the billing data for the fiscal year 2005. Only residential customers were selected for presentation in this figure, because this issue arose and deliberations pertaining to the desirability of removing certain types of customers from the residential class.

As noted above, these subdivisions were also found to contain General Service and Industrial customers. Figure 1 reveals four main types of customer. (1) Those with flat load profiles or little variation over the year. (2) Those with summer peaking loads. (3) Customers with winter peaking energy use. And (4) Dual peaking customers with relatively greater energy use in both summer and winter. The third group is clearly also divisible by the degree to which their load varies throughout the year. Some such customers have summer loads that are about 60 percent of their January consumption. Others provide

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summer loads less than 10 percent of that value.

Considering the obvious seasonal variation of customer use profiles within the existing classes, the clear evidence that such variation has a significant impact on the cost of service, and the lack of evidence that the current classifications and rate structure can allocate cost of customers on a fair and equitable basis, I would direct Disco to number (1), subdivide their current customer classes, discriminating between subgroups of customers using, (a) January energy consumption properly adjusted for weather variation from long-term normal conditions and billing period variations, and (b) the ratio of each customer's January energy consumption to their consumption in the summer. (2) Develop rate designs and/or rate parameters for each such subgroup or subdivision such that no subdivision or member of a subdivision experiences a revenue cost ratio outside the range of 95 percent to 105 percent as determined by cost allocations based on (a), the number of customers in each subdivision for allocating customer costs, (b) the January energy load of each customer for allocating demand costs in the absence of demand metering and the demand metered load adjusted by a suitable contribution factor where demand meters are installed, (c) the base load energy

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2 used, as indicated by the summer month electricity use as a
3 fraction of Disco's total summer month electricity --
4 electric energy load, and (d), the shoulder energy use,
5 this being the electricity derived from other than base
6 load plants and as indicated by the difference between the
7 customers total annual electricity consumption and that
8 which is obtained by multiplying their minimum monthly
9 electricity consumption by 12.

10 Item 3, should examine the effective rate increase for
11 each customer that results from the subdivision of classes
12 and the cost allocations described above. Where the
13 resulting rate increase results in rate shock for any
14 customer, the rate design and/or parameters should be
15 adjusted to limit the increase to an acceptable value.

16 (4) Disco should recover any revenue shortfall that results
17 from item 3, capping the rate increase at an acceptable
18 value from the capped customers subclass. No revenue
19 recovery should be made from outside a subclass until each
20 member of the subclass that is deficient in revenue has
21 reached the rate cap.

22 Revenue recovery both within a subclass and between
23 subclasses should be made on the basis that no customer or
24 class that would properly receive a decrease in rates
25 should be required to contribute to the recovered revenue

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unless and until every subclassing customer that would

properly receive a rate increase has had that increase adjusted to the cap.

Allocation of recovered revenue between members of a subclass containing rate capped customers should be made on the basis of each customer's proximity to the cap, i.e., revenue recovery should start with the customer closest to and below the rate cap, result in their being moved to the rate cap and then proceed to the next closest customer until the revenue shortfall is eliminated or the entire subclass is at the rate cap.

While I remain open to further evidence and argument about the details of these directions, I am convinced that such or similar work should form the basis of any rates decided by this Board. Having developed subclasses as described above for the purpose of examining the billing data, it is clear to me that it is reasonable that Disco be asked to do so in the time available.

Further having used such subclasses to examine the allocation of revenue under the current residential rate structure, I find that the existing classifications and rates fall outside reasonable bounds for fair and equitable treatment of customers.

While I understand and appreciate that Disco can and

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will achieve a better subdivision of classes and allocation of costs when it has the results of a suitable load research program and agree that they should be ordered to do such research, I find sufficient evidence in the record of the hearing to justify ordering immediate action to adjust classifications and rate designs that are clearly unfair to many customers and provide inappropriate price signals to electricity users.

Item 2, the Order to develop seasonal rates. I also disagree with my colleagues' Order that Disco prepare and submit a proposal for a seasonal rate at the time of their next application.

My review of the billing data suggests that Disco should forego the development of any seasonal rate structure until it is determined that such or like subdivision of customer classes, as described above, cannot meet the goals of fairness and equity and simultaneously provide suitable pricing signals to customers. Any such determination should be made by this Board. And Disco should be required to make a comprehensive examination of available rate and tariff structures, including energy metering with demand subscription, non-coincident and coincident demand metering, time of use metering and real time rates before

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proposing any seasonal rate. Any seasonal rate proposed by Disco should apply to all customers exhibiting similar seasonal variations in their loads. Thank you.

CHAIRMAN: Thank you, Commissioner Sollows. As I said at the outset, there was one change in the portion that I delivered that I made and it would be at the top of page 31 in your text. And it's the last sentence just before, Large Industrial appears. And I will read again just the single line and you can correct your copy when you get it.

But for this scenario, the demand charge for General Service I is to be reduced so as to -- and it originally reads, provide a revenue neutral position for the class.

We felt it would be clearer and we have changed that GS I to be reduced so as to effect a revenue neutral adjustment for the class.

And prior to that in the decision -- sorry, in the ruling, at one point we call it a decision in the written text and it's a ruling and I changed that when I read it.

Thank you all. And sorry to cause a lot of people more work over the holidays, but the nature of what goes on. Anyway I wish you all a good Christmas and a good holiday season. Thank you.

(Adjourned)

Certified to be a true transcript of the hearing as recorded by me, to the best of my ability.

Reporter